The method as recited in claim 109, wherein the variable information comprises other than a client name, address, age, medical status, tobacco habits, type of life insurance and amount of life insurance coverage.

The method as recited in claim 109, wherein the variable product information comprises financial product information.

The method as recited in claim 109, wherein the variable product information pertains to an individual life insurance product other than a term life insurance product.

The method as recited in claim 110, wherein the variable product information pertains to an individual life insurance product other than a permanent life insurance product.

The method as recited in claim 39, further comprising sending the combined communication to the client by means other than the internet.

The method as recited in claim 114, wherein the variable information comprises other than a client name, address, age, medical status, tobacco habits, type of life insurance and amount of life insurance coverage.

The method as recited in claim 114, wherein the variable product information comprises financial product information.

117. The method as recited in claim 114, wherein the variable product information pertains to an individual life insurance product other than a term life insurance product.

The method as recited in claim 1/5, wherein the variable product information pertains to an individual life insurance product other than a permanent life insurance product.

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119.	The method of claim 72, further comprising sending the communication, created
for each of the	corresponding and the respective one of the plurality of the clients, to the
respective client by means other than the internet.	
118	The method as recited in claim 119, wherein the variable information comprises
120.	The method as recited in claim 119, wherein the variable information comprises
other than a cl	ient name, address, age, medical status, tobacco habits, type of life insurance and
amount of life insurance coverage.	
119	A method as recited in claim 119, wherein the variable product information
121.	A method as recited in claim 119, wherein the variable product information
comprises financial security product information.	
120	A method as recited in claim 119, wherein the variable product information
122.	A method as recited in claim 119, wherein the variable product information
pertains to an individual life insurance product other than a term life insurance product.	
101	111
122.	A method as recited in claim 119, wherein the variable product information
pertains to an individual life insurance product other than a permanent life insurance product.	
122	111
124.	A method as recited in claim 119, wherein the variable information comprises
financial product information.	
128	117
1 125.	A method as recited in claim 119, wherein the variable product information
pertains to a plurality of different financial products.	
129	A method as recited in claim 119, wherein the variable product information
126.	A method as recited in claim 119, wherein the variable product information
pertains to a non-property and non-casualty insurance.	
30	A method as recited in claim 119, wherein the variable product information
127.	A method as recited in claim 119, wherein the variable product information

pertains to an individual life insurance product.

A method as recited in claim 149, wherein the variable product information pertains to an individual term life insurance product. A method as recited in claim 119, wherein the variable product information pertains to an individual life insurance product other than a term life insurance product. A method as recited in claim 119, wherein the variable product information pertains to an individual permanent life insurance product. A method as recited in claim 119, wherein the variable product information pertains to a disability insurance product. A method as recited in claim 124, wherein the financial product information pertains to an annuity. A method as recited in claim 124, wherein the financial product information pertains to a savings product. A method as recited in claim 124, wherein the financial product information pertains to an investment product. A method as recited in claim 124, wherein the financial product information pertains to a loan product. A method as recited in claim 124, wherein the financial product information pertains at least one of an equity instrument, a debt instrument, a money market fund, and a

mutual fund.--